

Role Name	Buyer-Localization & Vendor Development		
Role Description	Localization & New Part Development		
Role purpose	Timely development of child part and saving through Localization		
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Responsibilities Heads	KRA (Key Result Areas)	KPI (Key Performance Indicators)	
Locating suitable supplier for the child part to be developed	- All Child parts for new projects should be developed as per requirement.	- 100% fulfillment of commitment of source	
Evaluation of suppliers	-Good evaluation competency of suppliers likewise able to do SWOT analysis and to relate with our child part requirement so that further can be added Approved Vendor List	- Supplier evaluation report meeting AIS requirement of scoring, Vendor capacity and technical capability	
New Child Part Development in close coordination with New Model Development (NMD) & QA departments	-Part should meet the customer spec & requirements. -Timely sample submission as per the customer milestones	-No failure to customer to end -As per the development plan	
Parts Price Settlement with suppliers	- 1st principle costing of the child parts to be done - Analysis and Ato A comparison of suppliers' quotes	- Achieving cost targets - Competitive price settlement	
Part Handover to Regular Purchasing department	-Part should be out of development stage and there should be no concern regarding the development.	-Formally signed handover check sheet of each part	
Fulfil the documentation demand of QA and other departments	-Submission of documents like PPAP,ELV others -Part of audit whenever needed	-As per need(every part in case of development) -No NC during the audit	
Purchase Order (PO) / Letter of Intent (LOI) release	-Release the tooling & part PO to the supplier and agreement with supplier	-Before material reaching in the plant	
Co-ordinate for TQM activity	-Co-ordinate during PDCA activity -Regular updation & analysis of own KPI	-Reivew monthly check sheet	
Alternate sourcing - Localization (local to local source, imported to local source or imported to imported source)	-Part should meet the customer spec & requirements. -Timely sample submission as per the customer milestones - generate ideas for the alternate sourcing and localozation	- prepare fasibility plan for the choosen parts -Execution as per the development plan	
Payment to supplier	- Ontime payment as per agreed terms.Procurement to Pay(Pto P) process need to follow	- No outstanding	
Vendor Upgradation	- Upgradation of local suppliers	- Improvement in quality, cost, delivery & service of the supplier	
REQUIREMENTS			
Knowledge	- Knowledge of supplier base in PAN India - Knowledge of different technologies like pastic,sheet metals, Rubber, Toolings and Die for sheet metal and plastic partsSintering,Terminals,Wiring Harness,Adhesives,presure die casting, plating & powder coating, etc... - Knowledge of Quality Systems requirements,PERT and CPM Activity	Experience (Number of years)	2-3 years
Skills	- Supplier management - Negotiation - Crisis management - Leadership - Communication - ORACLE- ERP/SAP proficeincy is required	- MS-Excel/Word/PP - PPT Presentation Qualification	Mechanical Engineering
INTERACTION			
Internal		Customers	Other External parties/Vendor
NMD, QA, Production, Accounts,Purchase		OEM's, as per need	Suppliers