

ASAHI INDIA GLASS LIMITED

Regd. Office: 12, Basant Lok, Vasant Vihar, New Delhi-110 057 Corp. Office: 5th floor, Tower-B, Global Business Park, Mehrauli Gurgaon Road, Gurgaon - 122 002 (Haryana)

AUDITED FINANCIAL RESULTS FOR THE FOURTH QUARTER AND THE YEAR ENDED 31ST MARCH, 2008

| igecox | Particulars | 1010 200709 | | indalone) | AGAGUG GT | AIS (Consolidated) | | | |
|--------|--|------------------------------------|-------------------|---------------------------------------|-------------------|---|-------------------|---------------------------|-------------------|
| S.No. | | Fourth Quarter Ended, 31* March | | Year Ended, 31 st March | | Fourth Quarter Ended, 31 st March | | Year Ended, 31st March | |
| | | 2008 (Audited) | 2007 (Audited) | 2008 (Audited) | 2007 (Audited) | 2008 (Audited) | 2007 (Audited) | 2008 (Audited) | 2007 (Audited) |
| 1 | Gross Turnover | 30,231 | 26,709 | 117,419 | 89,708 | 30,717 | 27,137 | 118,317 | 91,897 |
| | Net Turnover | 26,302 | 23,012 | 99,353 | 76,184 | 26,421 | 22,988 | 99,576 | 76,656 |
| 2 | Other Income | (963) | 480 | 6,006 | 2,263 | (1,039) | 473 | 5,766 | 2,284 |
| 3 | Total Revenue | 25,339 | 23,492 | 105,359 | 78,447 | 25,382 | 23,461 | 105,342 | 78,940 |
| 4 | Total Expenditure | 22,148 | 18,407 | 84,897 | 61,961 | 22,259 | 18,424 | 85,283 | 62,310 |
| | a. (Increase)/Decrease in Stock-in-trade | (3,172) | (1,913) | (9,503) | (6,511) | (3,196) | (1,913) | (9,562) | (6,511) |
| | b. Materials Cost | 8,976 | 7,984 | 31,740 | 27,718 | 8,915 | 7,989 | 31,579 | 27,723 |
| | c. Power and Fuel | 6,549 | 4,890 | 24,034 | 14,159 | 6,560 | 4,890 | 24,060 | 14,159 |
| | d. Stores and Spares Consumed | 2,190 | 1,423 | 8,756 | 4,944 | 2,140 | 1,423 | 8,723 | 4,944 |
| | e. Staff Cost | 1,995 | 1,545 | 7,685 | 5,563 | 2,094 | 1,578 | 7,953 | 5,717 |
| | f. Other Expenditure | 5,610 | 4,478 | 22,185 | 16,088 | 5,746 | 4,457 | 22,530 | 16,278 |
| 5 | Gross Profit before Depreciation, Interest and Tax | 3,191 | 5,085 | 20,462 | 16,486 | 3,123 | 5,037 | 20,059 | 16,630 |
| 6 | Interest | 2,410 | 1,548 | 8,476 | 3,545 | 2,417 | 1,542 | 8,492 | 3,547 |
| 7 | Gross Profit after Interest but | 781 | | | | " | | | |
| | before Depreciation and Tax | | 3,537 | 11,986 | 12,941 | 706 | 3,495 | 11,567 | 13,083 |
| 8 | Deferred Revenue Expenditure | 8 | 3 | 5+3 | 12 | - | 3 | 2 | 14 |
| | Written off | | | | | | | | |
| 9 | Depreciation/Amortisation | 2,577 | 2,272 | 10,050 | 6,527 | 2,613 | 2,277 | 10,183 | 6,548 |
| 10 | Impairment Loss/(Reversal) | (17) | 6 | (17) | 6 | (17) | 6 | (17) | 6 |
| 11 | Prior Period Adjustments (Net) | (58) | 69 | (5) | 72 | (58) | 68 | (5) | 72 |
| 12 | Profit / (Loss) Before Tax | (1,721) | 1,187 | 1,958 | 6,324 | (1,832) | 1,141 | 1,404 | 6,443 |
| 13 | Provision for Taxation | | | | | | | | |
| | a. Current Tax | (58) | 104 | 213 | 480 | (58) | 99 | 213 | 491 |
| | b. Deferred Tax Liability (Net) | (796) | 243 | 455 | 1,997 | (683) | 243 | 455 | 1,997 |
| | c. Fringe Benefit Tax | 52 | 22 | 130 | 87 | 55 | 26 | 136 | 95 |
| | d. MAT Credit Entitlement | 59 | (102) | (207) | (474) | 59 | (101) | (207) | (474) |
| 14 | Income Tax Paid for Earlier Years | | 26 | 33 | 26 | - | 26 | 33 | 26 |
| 15 | Profit / (Loss) After Tax | (978) | 894 | 1,334 | 4,208 | (1,205) | 848 | 774 | 4,308 |
| 16 | Share of Profit of the Associates | | | - | - | (78) | (1) | (34) | 47 |
| 17 | (Add)/Less : Minority Interest | | - | - | 2 | (55) | (10) | (104) | 23 |
| 18 | Net Profit / (Loss) | (978) | 894 | 1,334 | 4,208 | (1,228) | 857 | 844 | 4,332 |
| 19 | Paid up Equity Share Capital (Face value of Re. 1/- each) | 1,599 | 1,599 | 1,599 | 1,599 | 1,599 | 1,599 | 1,599 | 1,599 |
| 20 | Reserves (Excluding revaluation reserves) | 9: | - | 27,846 | 26,512 | - | • | 27,572 | 26,728 |
| 21 | EPS - Basic and Diluted (in Rs. not annualised) | (0.61) | 0.56 | 0.83 | 2.63 | (0.77) | 0.54 | 0.53 | 2.71 |
| 22 | Aggregate of Non-Promoters' Shareholding | | | | | | | | |
| | - Number of Shares (Face value of Re. 1/- each) | 71,578,078 | 71,211,578 | 71,578,078 | 71,211,578 | | | | |
| | - Percentage of Shareholding | 44.76 | 44.53 | 44.76 | 44.53 | | | | |

Segment-wise Revenue, Results and Capital Employed

(Rs in Lakhs)

| | HOUSE MAKE MAKE | | AIS (Standa | lone) | | AIS (Consolidated) | | | | |
|-------|--|---|-------------------|---|-------------------|-----------------------------------|-------------------|---|-------------------|--|
| S.No. | Particulars | Fourth Quarter Ended, 31" March | | Year Ended, 31"March | | Fourth Quarter Ended, 31"March | | Year Ended, 31 st March | | |
| | | 2008 (Audited) | 2007 (Audited) | 2008 (Audited) | 2007 (Audited) | 2008 (Audited) | 2007 (Audited) | 2008 (Audited) | 2007 (Audited) | |
| a. | Information about | (riddited) | (radited) | (Fladitod) | (Addition) | (rtauteu) | (riddited) | (rtaaitea) | (raditod) | |
| a. | Primary Business | | | | | | | | | |
| | (5) | | | | | | | | | |
| | Segments | | | | | | | | | |
| 1. | Segment Revenue | 40.000 | 10.415 | 10.707 | | 40.000 | 10.115 | 10 707 | | |
| | Automotive Glass | 13,286 | 12,115 | 49,727 | 44,446 | 13,286 | 12,115 | 49,727 | 44,446 | |
| | Float Glass | 11,983 | 10,359 | 55,695 | 30,058 | 11,983 | 10,359 | 55,695 | 30,058 | |
| | Others | 1,010 | 1,513 | 5,738 | 5,541 | 1,419 | 1,877 | 6,395 | 7,794 | |
| | | 26,279 | 23,987 | 111,160 | 80,045 | 26,688 | 24,351 | 111,817 | 82,298 | |
| | Less : Inter-segment revenue (net of excise duty) | 940 | 495 | 5,801 | 1,598 | 1,306 | 890 | 6,475 | 3,358 | |
| | Total | 25,339 | 23,492 | 105,359 | 78,447 | 25,382 | 23,461 | 105,342 | 78,940 | |
| 2. | Segment Result | | | | | | | | | |
| | Automotive Glass | 1,170 | 2,363 | 7,650 | 6,555 | 1,170 | 2,362 | 7,650 | 6,555 | |
| | Float Glass | (399) | 250 | 2,132 | 2,200 | (399) | 250 | 2,132 | 2,200 | |
| | Others | (82) | 122 | 652 | 1,114 | (186) | 71 | 114 | 1,235 | |
| - 7 | Ouleis | 689 | 2,735 | 10,434 | 9,869 | 585 | 2,683 | 9,896 | 9,990 | |
| | Less : Interest and | 2000 0000000000000000000000000000000000 | 50.10000 | *************************************** | 23/19/03/ | 75.0540 F. (1) (1) | 33(\$25)(45) | 200000000000000000000000000000000000000 | 33,572,000 | |
| | Financial Charges | 2,410 | 1,548 | 8,476 | 3,545 | 2,417 | 1,542 | 8,492 | 3,547 | |
| | Total | (1,721) | 1,187 | 1,958 | 6,324 | (1,832) | 1,141 | 1,404 | 6,443 | |
| 3. | Capital Employed (Segment Assets- Segment Liabilities) | | | | | | | | | |
| | Automotive Glass | 59,620 | 48,797 | 59,620 | 48,797 | 59,620 | 48,797 | 59,620 | 48,797 | |
| | Float Glass | 103,425 | 94,509 | 103,425 | 94,509 | 103,425 | 94,509 | 103,425 | 94,509 | |
| | Others | (133,600) | (114,595) | (133,600) | (114,595) | (133,874) | (114,379) | (133,874) | (114,379) | |
| | Total | 29,445 | 28,711 | 29,445 | 28,711 | 29,171 | 28,927 | 29,171 | 28,927 | |
| b. | Information about Secondary Business Segments | | | | | | | | | |
| | Revenue by | | | | | | | | | |
| | Geographical Market | | | | | | | | | |
| | India | 24,609 | 22,250 | 103,234 | 75,618 | 25,018 | 22,614 | 103,891 | 77,871 | |
| | Outside India | 1,670 | 1,737 | 7,926 | 4,427 | 1,670 | 1,737 | 7,926 | 4,427 | |
| | The second secon | 26,279 | 23,987 | 111,160 | 80,045 | 26,688 | 24,351 | 111,817 | 82,298 | |
| | Less : Inter-segment revenue (net of excise duty) | 940 | 495 | 5,801 | 1,598 | 1,306 | 890 | 6,475 | 3,358 | |
| | Total | 25,339 | 23,492 | 105,359 | 78,447 | 25,382 | 23,461 | 105,342 | 78,940 | |

- The audited financial results, duly reviewed by the Audit Committee, have been approved by the Board of Directors at its meeting held on 6th May, 2008.
- 2. The consolidated results have been prepared in accordance with the Accounting Standards AS-21 "Consolidated Financial Statements" and the AS-23 "Accounting for Investments in Associates in Consolidated Financial Statements" issued by the Institute of Chartered Accountants of India.
- 3. Provision for deferred tax liability for the fourth quarter and the year ended 31" March, 2008 has been made in accordance with the Accounting Standard AS-22, "Accounting for Taxes on Income" issued by the Institute of Chartered Accountants of India.
- 4. Pursuant to the Accounting Standard AS-11 "The Effects of changes in Foreign Exchange Rates" issued by the Institute of Chartered Accountants of India, all exchange differences on borrowings / liabilities incurred for acquisition of fixed assets are recognised in the Profit & Loss Account. "Other Income" includes Rs. 5242 Lakhs on account of gains on foreign exchange fluctuations for the year ended 31" March, 2008.
- During the quarter, 3 investor complaints were received, which were attended to by the Company. No complaint was pending at the end of the quarter.
- 6. The Board has approved appoilment of Mr Keiichi Nakagaki as Director on the Board of Directors of AIS in place of Mr. Kazumi Yoshimura.
- The 23" Annual General Meeting of the Company will be held on 30" July, 2008. The Register of Member and Share Transfer Books of the Company shall remain closed from 26" July, 2008 to 30" July, 2008 (both days inclusive) for the purpose of Annual General Meeting.
- 8. Previous period/year figures have been regrouped / recast, wherever necessary, to correspond to current period/year classification.

For & on behalf of the Board of Directors

Place : Gurgaon, Haryana Sanjay Labroo Dated : 6th May, 2008 Managing Director & Chief Executive Officer www.asahiindia.com